



You've got
a clear vision?

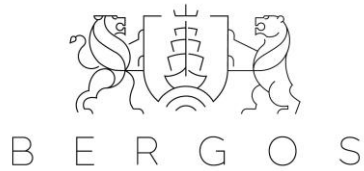
THEN JOIN US!

RELATIONSHIP MANAGER:IN

PRIVATE BANKING

MARITIME

DETAILS



ABOUT US

Bergos AG is an independent Swiss Private Bank focusing on private wealth management. Bergos emerged in 2021 with a new shareholder base from its former mother company, the Berenberg Group founded in 1590, and has been serving international private clients and entrepreneurs in the Swiss financial center for over thirty years. Its headquarters are in Zurich with an office in Geneva. The Swiss Private Bank is dedicated to "Human Private Banking" and specializes in wealth management and advisory services. With more than 130 employees, the focus is on providing expert guidance in all known liquid and non-liquid asset classes, as well as alternative investments and private markets. Following a "beyond money" approach, we also offer expertise in art collecting and philanthropy. For entrepreneurial clients, Bergos offers access to M&A and other corporate finance services. Bergos AG offers private clients, entrepreneurs and their families a holistic, cross-generational service that focuses on security, neutrality, internationality and openness to the world.

WE ARE LOOKING FOR

In Private Banking, we serve wealthy and discerning families, entrepreneurs, family offices, foundations, shipping clients and financial intermediaries. We provide our clients with comprehensive advice tailored to their needs and cultivate very personal and long-term relationships.

To strengthen our **Maritime team**, we are looking for you – a talented, dynamic, and communicative individual to join us as a **Relationship Manager 100%** at our headquarters in Zurich-Seefeld.

Are you ready to contribute your skills and personality, support our strong growth, and help shape our future? Then apply now: personal@bergos.ch

YOUR RESPONSIBILITIES

- Independent, comprehensive management and advisory services for Private Banking clients, entrepreneurs and semi-institutional clients
- Integrating your existing network into our established structures
- Acquisition and development of new client relationships, as well as the structured and sustainable growth of existing ones
- Representing the bank at high-level events and client functions

ABOUT YOU

- Successfully completed banking and/or business-related education (e.g. university, university of applied sciences, advanced banking diploma, etc.)
- Several years of proven experience and success in acquiring, advising, and managing Private Banking clients, entrepreneurs, and semi-institutional clients
- Committed, reliable, and results-driven personality with a strong client focus
- Versatile team player with high standards of quality, broad and sound knowledge base, exemplary interpersonal skills, and excellent negotiation skills combined with a high level of discretion
- Fluent in English and additional language skills are an advantage

WE OFFER

- Long-term career prospects in a stable, sustainable, and very familial environment
- An excellent, client- and performance-oriented working atmosphere with professional and competent colleagues
- Opportunities for professional and personal development
- Attractive employment conditions (flexible working hours, 6 weeks of vacation, competitive social benefits)